



Neil Orvay

Partner

PROFILE

Coaching, Training & Capability Development

An ex-capital markets investment banker turned entrepreneur, Neil is a certified Trainer of Neuro Linguistic Programming, Timeline Therapy (TM) and an ICF accredited business coach.

He has developed training courses covering Neuro Linguistic Programming, Communication Skills, Sales Psychology, Negotiation Theory, Influence and Persuasion, Psychometric Profiling, Personal Empowerment and Leadership, and has taught these courses to over 7,000 senior executives and middle management globally.

Neil started his career in Investment Banking in 1990 and spent 13 years at the forefront of Capital Markets in London, Sydney, Singapore and Hong Kong. An entrepreneur at heart, he co-founded multiple businesses including in 2002 Sense of Touch, one of Hong Kong's best known day spa chains which has won over 100 industry awards and has a client base of over 50,000.

Neil holds a BSc (hons) degree in Accountancy and Financial Analysis from the London School of Economics and Political Science and an Executive Master's degree in International Negotiation and Policy Making from the Graduate Institute in Geneva. Neil has studied negotiation at the Harvard Negotiation Institute and was the co-founder and Chairman of the British Chamber of Commerce Angel Investment Program in Hong Kong from 2007-2021. From 2013-2018 Neil was a visiting professor at Edinburgh Napier University. He is currently a visiting lecturer for the Graduate Institute in Geneva.



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