



# Les Murray - Partner

## Organisational Vision, Strategy & Change



Les leads large-scale programmes of change in organisations which simplify structures, take out layers of management and increase efficiency and responsiveness to customers. He has achieved equally impressive results at international manufacturers, in the service and public sector.

His formative years were spent in strategy and marketing roles in retail and consumer goods prior to leading several operational re-structuring assignments with large complex multinationals, and FTSE 250 companies. More recently, Les has focussed his work on supporting high growth companies as they scale up and held various executive positions.

Les delivers successful results by addressing vision and strategy, organisation structure, people and culture, and managing change to create more accountable, affordable, and agile businesses. He has achieved success for major companies throughout the UK, Europe, the Middle East, and North America.

Les read Politics at Edinburgh University and Marketing Strategy at Stanford University, California.