



'Big 4' Consultancy - Managed Recruitment Service

Client Case Study

Our Client

A 'Big 4' consultancy, accountancy and audit company with revenues of £2.5bn. They provide support to public and private sector clients operating in a diverse range of industries on a global basis.

Challenge

Our clients' Operational Excellence Consultancy Practice was winning an increasing number of new contracts which was putting pressure on their existing resources.

In order service these contracts they needed immediate access to the best Operational Excellence talent that the market had to offer.

Our client required access to resource at short notice, furthermore they required Linea to manage the entire on-boarding process on their behalf.

Approach

Appoint a specialist Operational Excellence consultant and recruitment team to support the client.

Interrogate Linea's comprehensive database of known associates and interim specialist consultants.

Create a marketing campaign to identify suitable resource in line with the clients business development pipeline.

Agree and develop the on-boarding procedure and

associated governance and assurance process.

Work in collaboration with the clients senior team to manage resource and related aspects of the project.

Outcome

Delivered on time on immediate requirements.

A pool of talent with specific skill set required for short term interim contracts.

Process in place to provide client with interims for various projects across the UK at short notice.

"Linea managed the service on our behalf, providing us with great resource, often at short notice. Their support was fundamental in helping us to deliver key projects on behalf of our clients".

Director - Management Consulting Services